Design 8

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UNDERSTAND

Human patrimonies or cultural assets is a title given by the UNESCO (United Nations for Education, Science and Culture) to places, traditions and typical trades. There are 1073 assets around the world, including tangible and intangible, from which 832 are cultural patrimonies, 206 are natural patrimonies and 35 are mixed.



Unión de Aseadores de Calzado Born more than 10 years ago.

There are currently between fixed, semifixed and ambulatory 4 thousand 500 shoe cleaners in Mexico City. The footwear cleaning process consists of six steps:

- 1. The foot area is covered so it does not get dirty.
- Clean the shoe with pumpkin soap.
- 3. The ink is applied.
- 4. Then the wax is applied with a cloth
- 5. Brush to get shine.



Baby boomers: Born in 1946 - 1964

Generation X Born in 1965 - 1978

Millennials Born in 1979 y 1996

> Generation Z From - 1996



work activity that a person usually develop and corresponds to a mechanical art.
Today there are many trades that have been recognized as cultural

Advertising is the set of strategies with which a company makes its products known to society.



Anthropology is the study of humanity, societies and cultures. In this case, we used it as a tool to know the culture and society of Mexicans.



OBSERVE

Materials Synthetic, leather, fabrio PVC, TPU, EVA Most of these shoe cleaners have this job because of inheritance



Fashion
Classic and sophisticated designs
made with sumptuous and warm
materials such as velvet and skins
with bright finishes.

Passive observation we realized how the cleaner interacted with the client and how he worked. What he did while waiting for other clients and how his mood was perceived.

We created and empathic map about the she polishers and also one about the client. With this we determined what they felt, see, hear and say and do.

We developed 4 SWOT analysis. WIEGO, Mexico, shoe polishers and users.

Millennial women: all kinds of shoes.
Tennis shoes, sandals, heels,
moccasins, a bit of everything.
Millennial woman seek comfort.

Millennial men wear tennis shoes loafers boots. Many of them look for comfort and everyone gets it differently Active observation. They told us that they really enjoy the fresh air and entertain themselves watching people go by and especially "gossiping". All the cleaners we talked to told us that they already have their customers frequent and trusted.



SYNTHESIZE



After all of our investigation we concluded that:

- Out of 89 women shoes 42 can be polished.
- From 37 men shoes 23 can be polished
- Men have more shoes that can be polished than women
- The shoe polisher works less when it rains.
 - Men feel more comfortable polishing their shoes than women



Insights

Having your shoes clean and in good condition makes you feel good.
Good service generates satisfaction.

Everyone enjoys taking time off and taking a break.

We made surveys to shoe cleaners and to clients with which we got to know a lot more things about them.



Findings

Polishing your shoes is an experience for both the cleaner and the customer.

Washing your shoes makes you feel as if your shoes are new.

Shoe cleaners have less work with rain and customers do not want to clean their shoes.



Concept:

We are proposing a change to the shoe polishers workspace, the transportation of it, and the care of the workers tools.

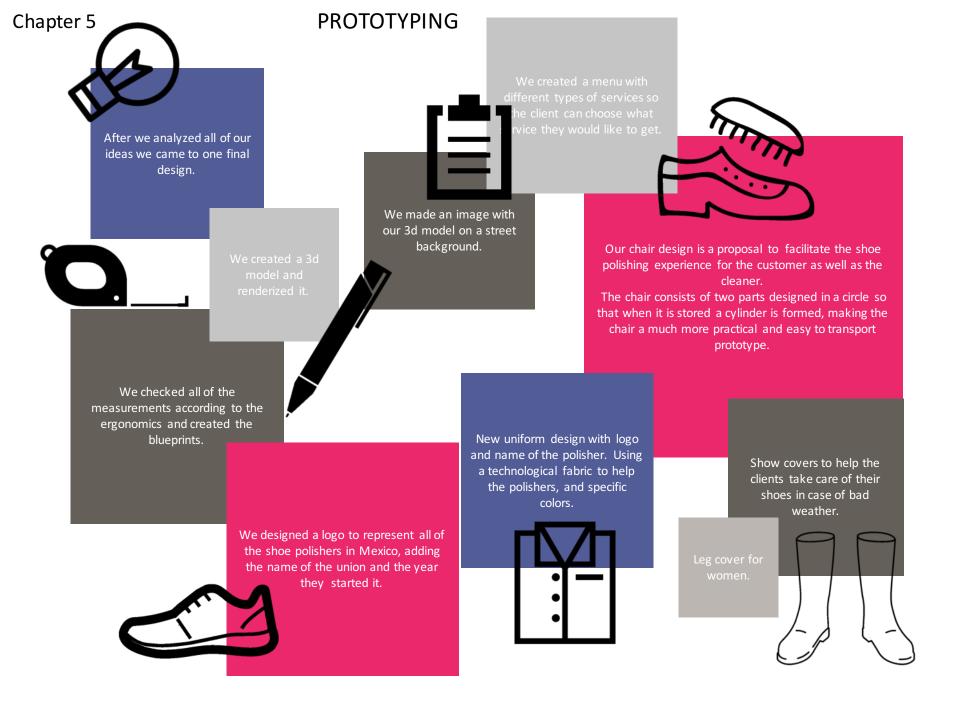
proposed to change the
At the same time, it seeks to create a complete experience for the market that in addition to satisfying their need, provides a moment of enjoyment for them.

While brainstorming we thought about all of the problems we wanted to attack with out new design.



We also made a board with Anti design including all of the things we would not like out new design to have.

We started to design everything, drawing every single idea that came to our heads and trying to explain all of the mechanisms in order for our ideas to come out as we wanted.



TESTING

Based on the design obtained, it was validated with the shoe cleaner to verify that the desired result was achieved.



Most of them told us that they would love to change their module since they have been with it for many years and would like something more modern. They believe that this proposal is very comfortable because they can easily transport it, have their work tools safe and give the client greater comfort.

Uniform - some commented that they prefer to work with shirt and pants,

Menu – the idea seemed interesting but at the same time a challenge.

Leg cover. is a great idea because clients often feel uncomfortable with a man working in that position.



Good results were obtained with the comments from shoe polishers and we could see emotion in their faces when they thought that a project was being carried out to improve their work style and the client's experience.



MEASURE

The Business Canvas Model was made to be sure that the proposal made for shoe polishers is business for them.



We analyzed all of our costs about all of our proposal including: material, menu, clip board, shoe and leg cover and working robe.



Add solar panels on top of the modules so that the cleaners can have their own energy.





We thought about the future scenery and how they can continue to improve their work day by day.

All modules of the city are changed to the module that we created and the association of shoe polishers does not need to pay a fee as it stands on its own with publicity.



The weather stops being a negative factor for the cleaners because with the new shoe covers people go with more frequency to clean your shoes so they always feel them like new. Going to the shoe cleaner becomes a lifestyle thanks to the different experiences offered by them.

